



A2A

Q1 2009 Results

Milan, 14th May 2009



Agenda

- 2009 Main financial highlights
- EBITDA Segment Analysis
- From EBITDA to Net Income
- Net debt and Cash Flow
- Scope of consolidation
- Q&A

2008-2009 Q1 – Main financial highlights

<i>€M data</i>	Q1 2008 <i>restated</i>	Q1 2009	Change	Change %
NET SALES	1,665	1,896	+231	+13.9%
EBITDA	317	351	+34	+10.7%
EBIT	233	260	+27	+11.6%
NET INCOME	129	92	-37	-28.7%
NET INCOME ADJUSTED*	129	148*	+19	+14.7%

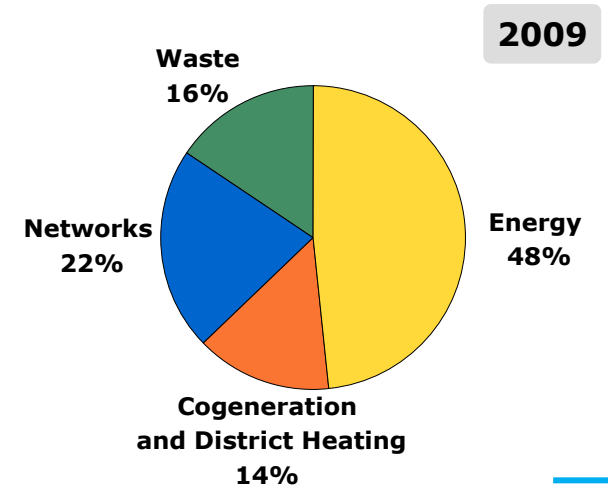
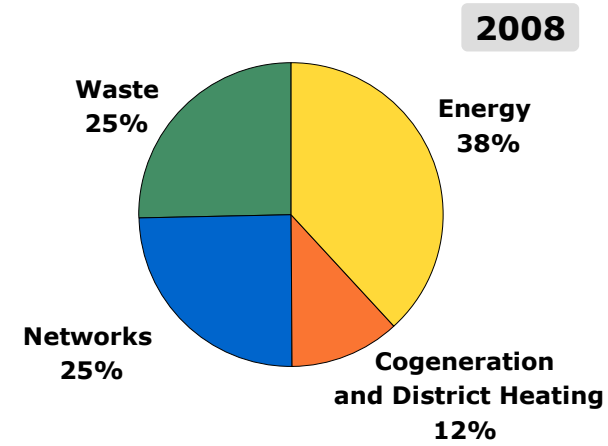
* Adjusted for "Moratoria fiscale"

	end 2008 <i>restated</i>	Q1 2009	Change
NET CAPITAL EMPLOYED	8,206	8,115	-91
NFP	(3,484)	(3,351)	+133
EQUITY	4,722	4,764	+42
NFP/EQUITY	0.73x	0.70x	

2008-2009 Q1 Pro-forma EBITDA breakdown

€M data	EBITDA Q12008	EBITDA Q12009	Δ Vs 2008
ENERGY	121	173	+52
COGENERATION AND DISTRICT HEATING	38	51	+13
WASTE	80	56	-24
NETWORKS	78	77	-1
OTHER SERVICES & CORPORATE	0	-6	-6
TOTAL	317	351	+34

EBITDA BREAKDOWN

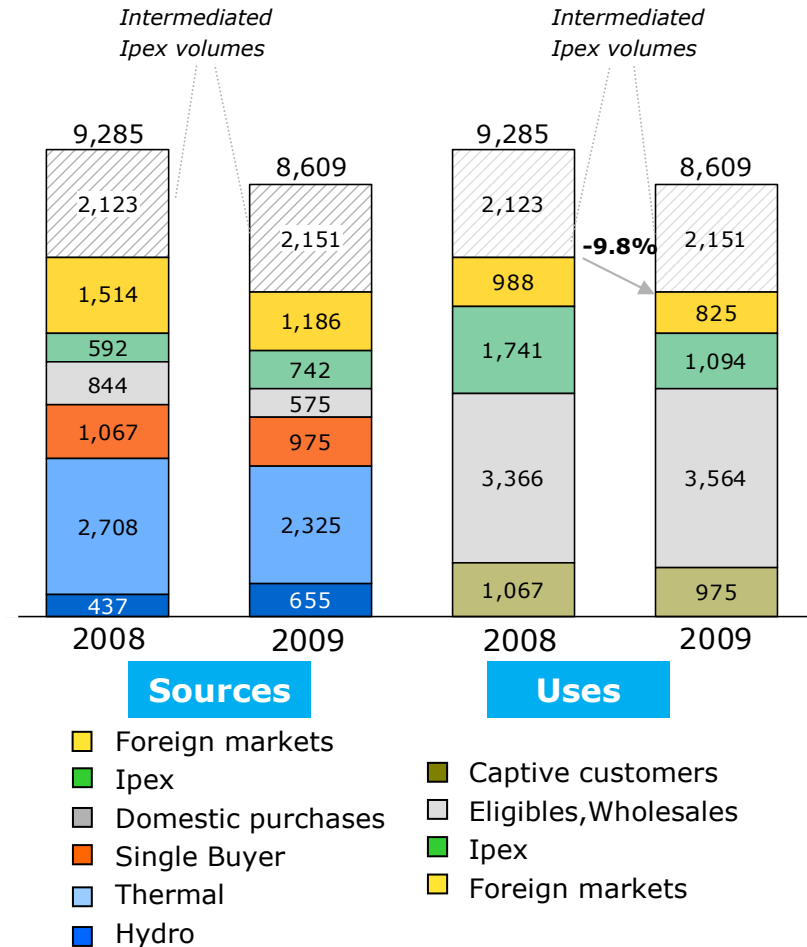


2008-2009 Q1 Results – Electricity (1/2)

SCENARIO

Average data		Q12008	Q12009	Change %
Brent	\$/bbl	96.46	45.77	-53%
CO2 system average cost	€/Tonn	21.47	11.46	-47%
GC System average cost	€/MWh	101.79	83.95	-18%
€/ \$	€/ \$	1.50	1.30	-13%
Brent €	€/bbl	64.28	35.14	-45%
PUN BL	€/MWh	80.76	76.50	-5%
PUN Peak	€/MWh	104.11	94.52	-9%
PUN Off-Peak	€/MWh	67.59	66.54	-2%
CCGT Standard Gas Costs	€/MWh	60.01	75.45	26%
Spark Spread CCGT	€/MWh	20.74	1.05	-95%
Spark Spread CCGT vs Peakload	€/MWh	44.10	19.07	-57%
Spark Spread CCGT vs Off-Peak	€/MWh	7.58	-8.91	-218%
Spark Spread CCGT- Environmental Costs	€/MWh	16.03	-2.24	-114%
Italian electricity demand	GWh	86,822	79,941	-8%
Net Import	GWh	11,492	13,018	13%

VOLUMES (GWh)



2008-2009 Q1 Results – Electricity (2/2)

GREEN CERTIFICATES POSITION

MWh

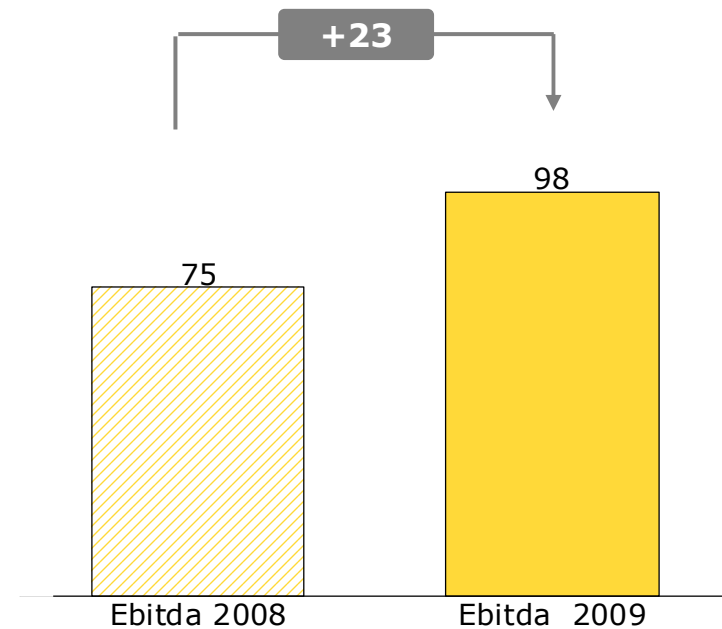
A2A Group Availability	106,503
A2A Group needs	-106,879
Delta	-376

CO2 NET POSITION

Kton

	TOTAL NAP Q1 2009	Emission CO2 Q1 2009
Energy	1,213	1,102
District heating	340	287
Waste	21	23
Total	1,574	1,412

EBITDA (€M)



POSITIVE KEY FACTS

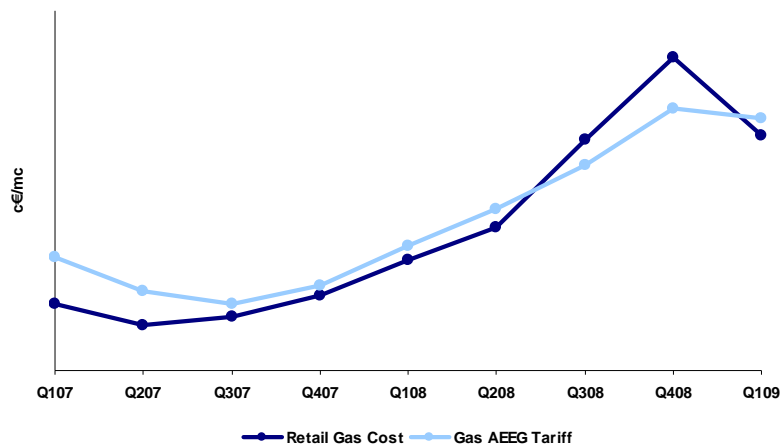
- Increase in hydroelectric production
- Increasing margin on foreign markets
- Positive impact of environmental markets
- Contribution of Gissi Plant

NEGATIVE KEY FACTS

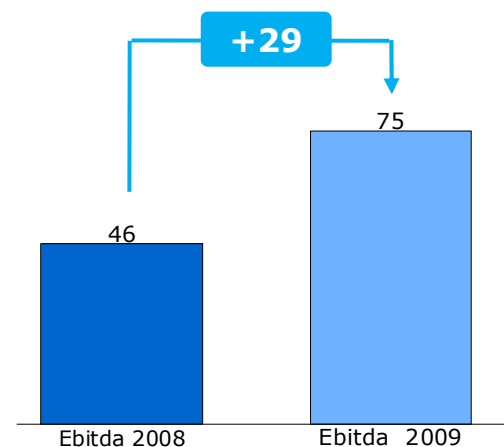
- Negative dynamics of power exchange prices
- Strong contraction of demand
- Overcapacity and higher import

2008-2009 Q1 Results – Gas

SCENARIO



EBITDA (€M)



VOLUMES (Mmc)

	2008	2009
Retail	778	874
Wholesale	607	617
Power	509	400
Total sales	1,894	1,891

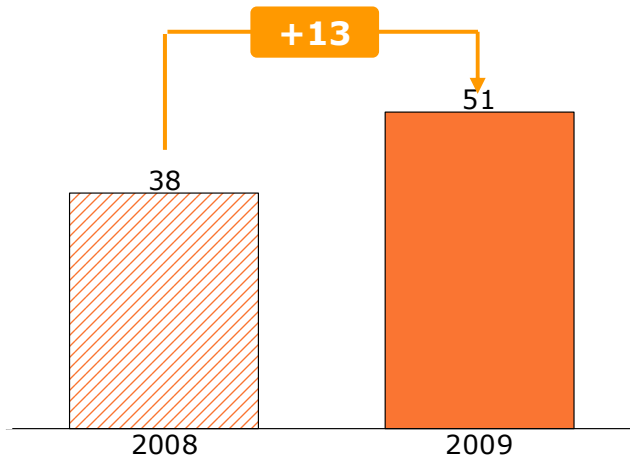
KEY FACTS

Increase in gas sales due to a colder weather compared to the same period of 2008

Increasing profitability due to the impact of scenario on indexation formulas

2008-2009 Q1 Results – Cogeneration and District heating

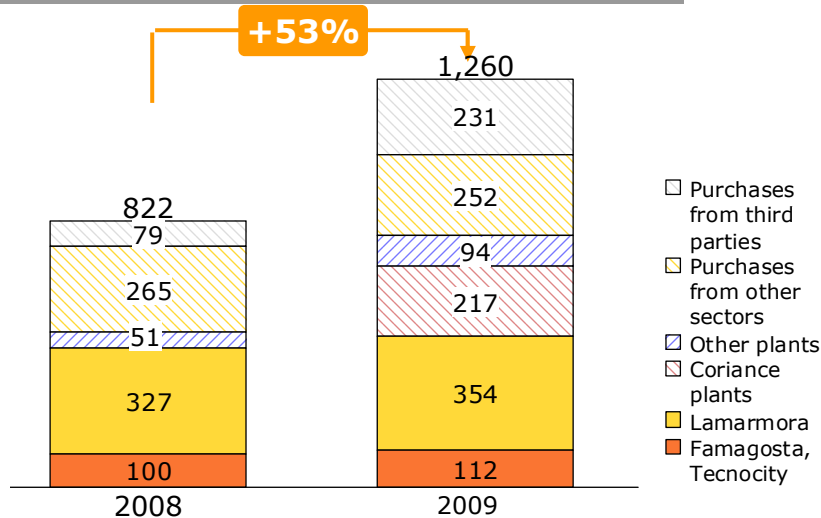
EBITDA (€M)



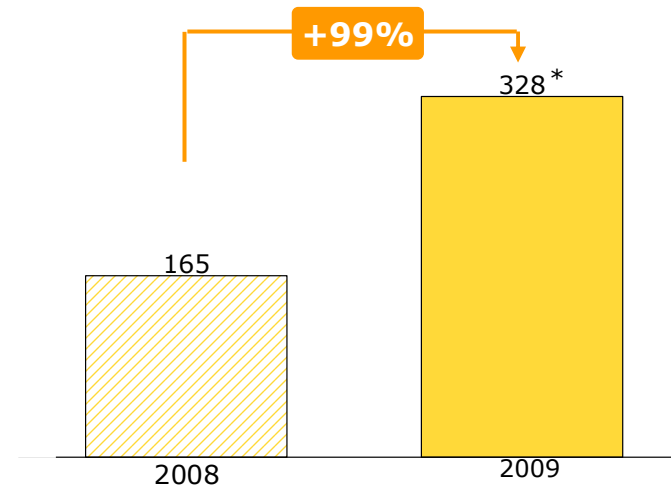
KEY FACTS

- Increase in heat sales and unit margin compared to the same period of 2008
- Coriance and Aspem consolidation

HEAT VOLUMES (GWh)



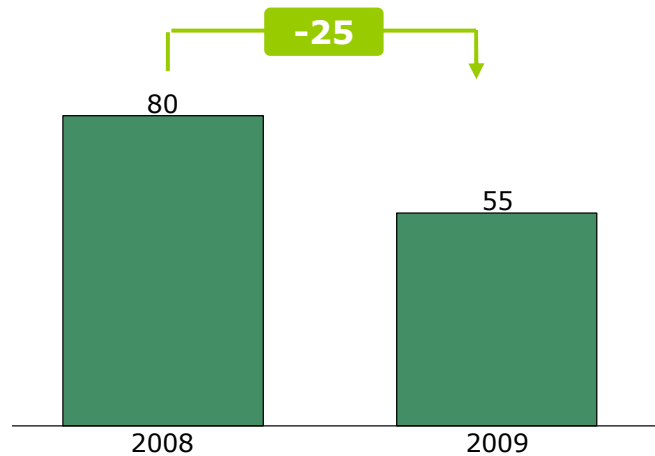
ELECTRICITY (GWh)



* of which 151 GWh related to Coriance and 7 GWh related to Aspem

2008-2009 Q1 Results - Waste

EBITDA (€M)

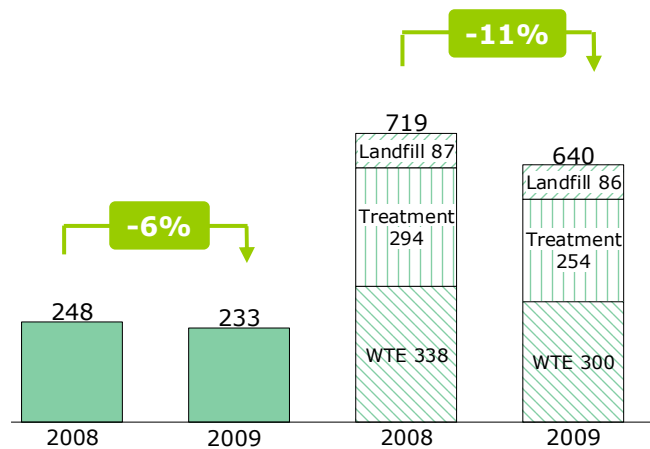


KEY FACTS

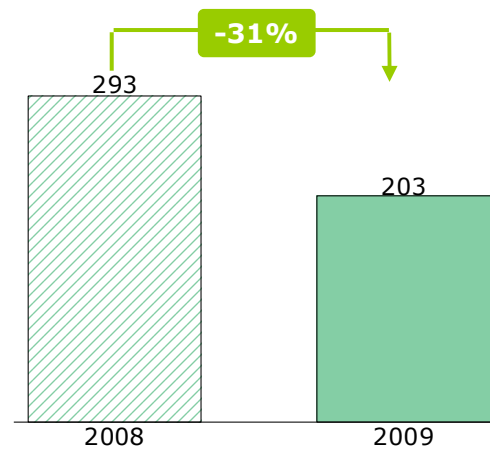
Negative impact on EBITDA due to:

- expiry of Cip6 incentive for Brescia WTE plant;
- Brescia and Bergamo WTE stop for extraordinary maintenance, partially offset by the margin increase of Silla plant (stopped during the same period of 2008 for Denox system installation).

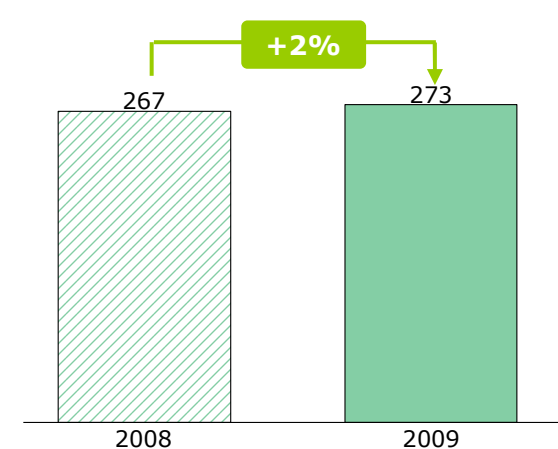
WASTE VOLUMES (Kton)



ELECTRICITY (GWh)



HEAT PRODUCTION (GWht)



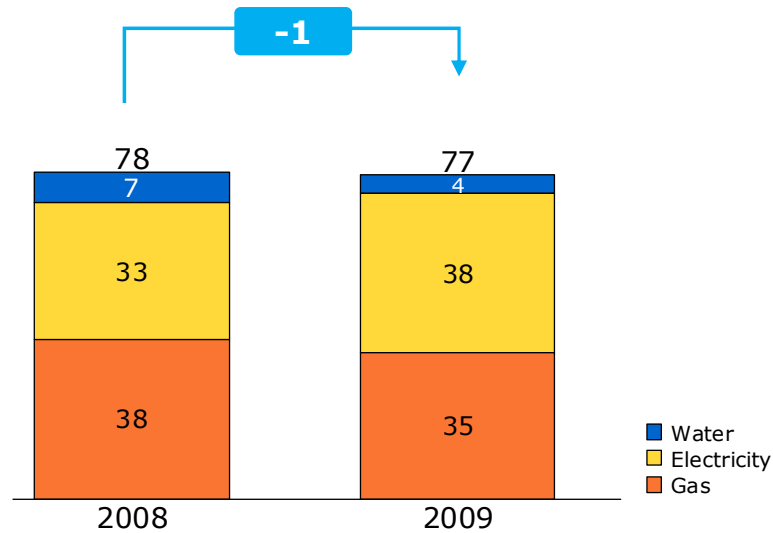
Collected*

Treated

* related to main municipalities

2008-2009 Q1 Results - Networks

EBITDA (€M)



KEY FACTS

Electricity: +5 €M

Positive impact on EBITDA due to non current items recorded in 2009

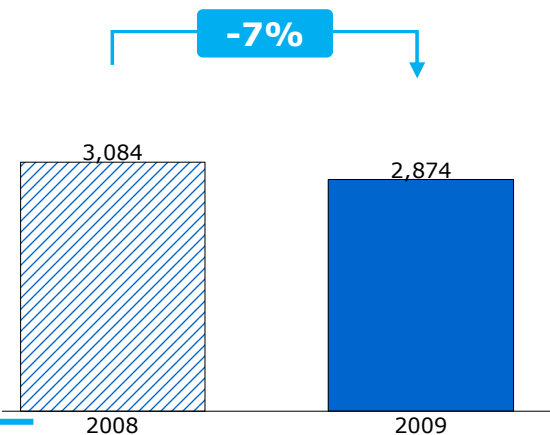
Gas: -3 €M

Positive impact on EBITDA due to an increase in gas volumes caused by a colder weather compared to the same period of 2008, balanced by the effect of equalization introduced by AEEG resolution n. 159/08 aimed at normalizing gas distribution revenues throughout the year

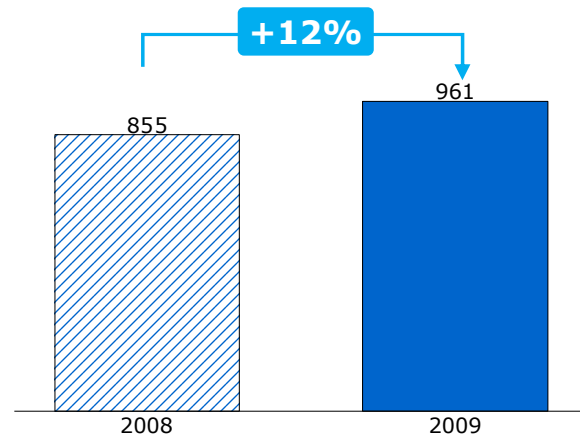
Water: -3 €M

Negative impact due to connection fees decrease following ATO decisions

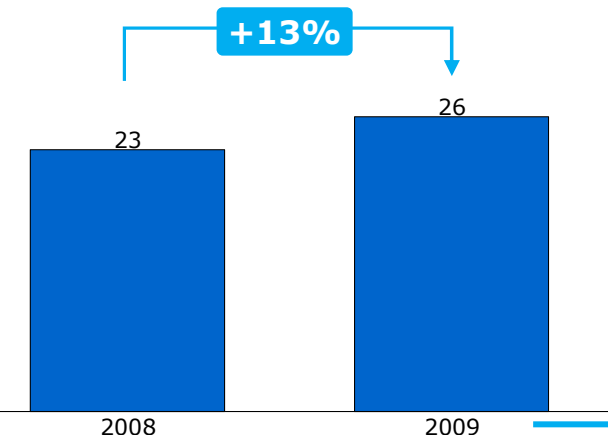
ELECTRICITY (GWh)



GAS DISTRIBUTED (Mmc)



WATER (Mmc)



2008-2009 Q1 –From EBITDA to Net Income (1/2)

€M data	Q12008 <i>restated</i>	Q12009	Change	Key point
EBITDA	317	351	+34	
D&A, Write Downs and Provisions	-84	-91	-7	<i>Gissi, Change in Perimeter</i>
Financial charges	-39	-59	-20	<i>Debt increase, interest rate reduction, "Moratoria fiscale" 96-99</i>
Derivatives/others	-5	-5	0	
Associates and JV and others	+12	+12	0	<i>TdE, Edipower and others</i>
Others	0	-40	-40	<i>"Moratoria fiscale" (AEM and ASM 96-99)</i>
EBT	201	168	-33	

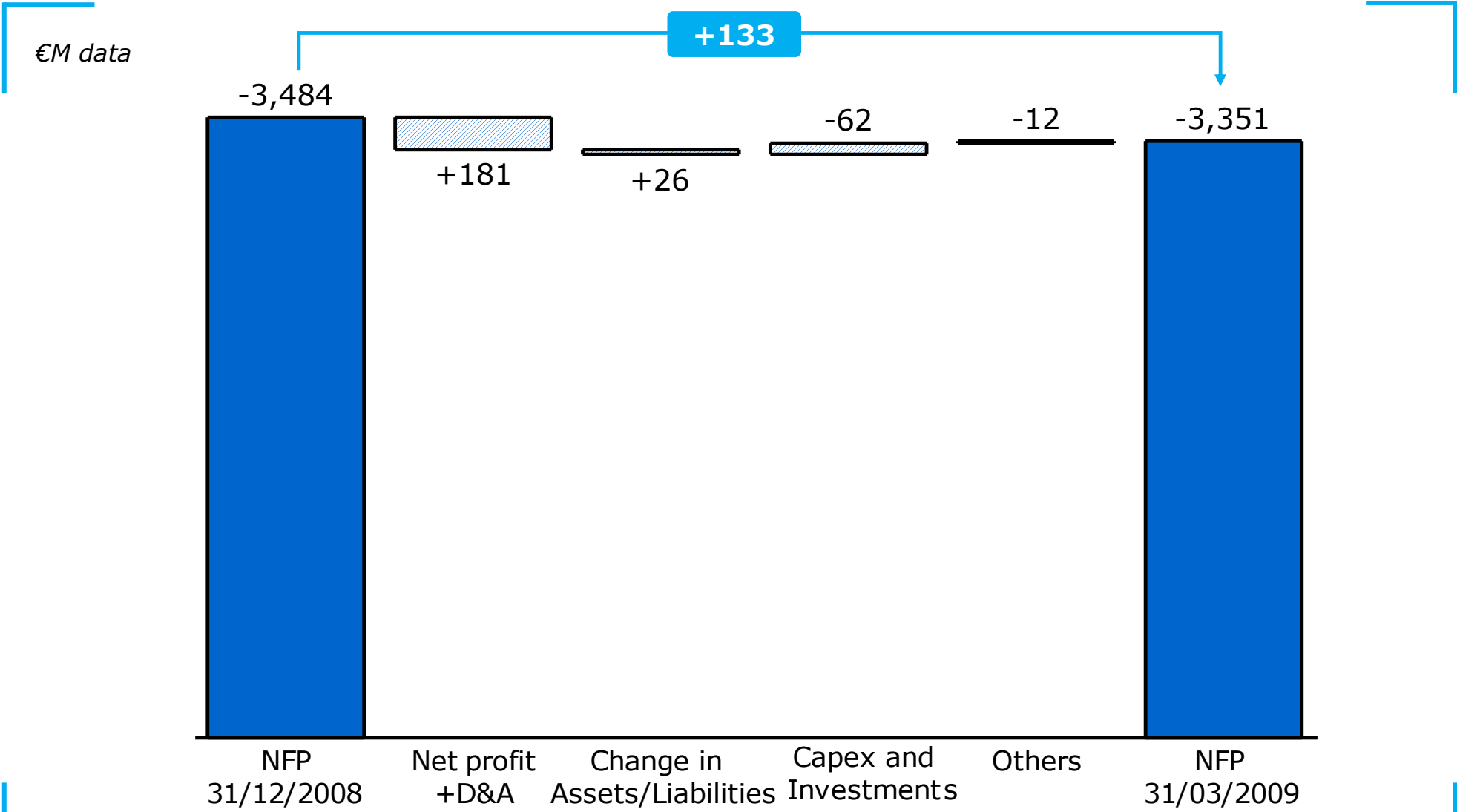
2008-2009 Q1 –From EBITDA to Net Income (2/2)

€M data

	Q12008 <i>restated</i>	Q12009	Change	Key point
EBT	201	168	-33	
TAXES	-66	-70	-4	<i>Robin Tax; undeductible items</i>
IFRS 5	0	1	+1	<i>Malpensa Energia</i>
MINORITIES	-6	-7	-1	<i>TdE and Plurigas</i>
NET INCOME	129	92	-37	
NET INCOME ADJUSTED*	129	148*	+19	

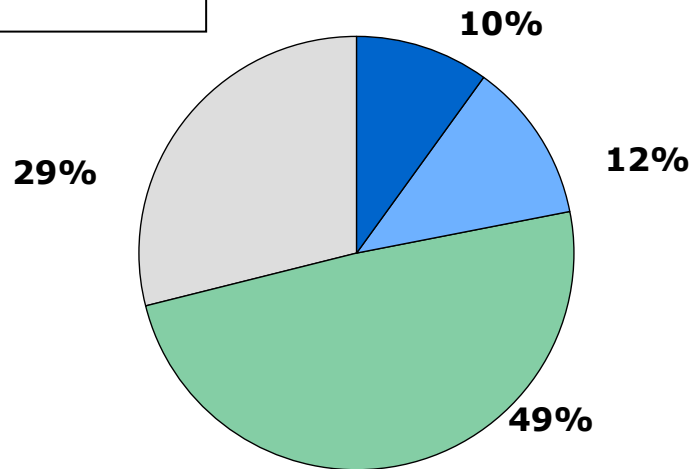
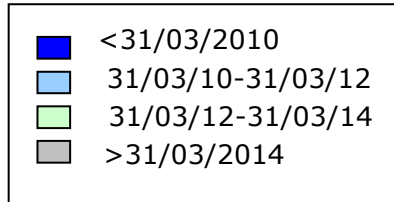
* Adjusted for "Moratoria fiscale"

2009 Q1– Net Debt and Cash Flow

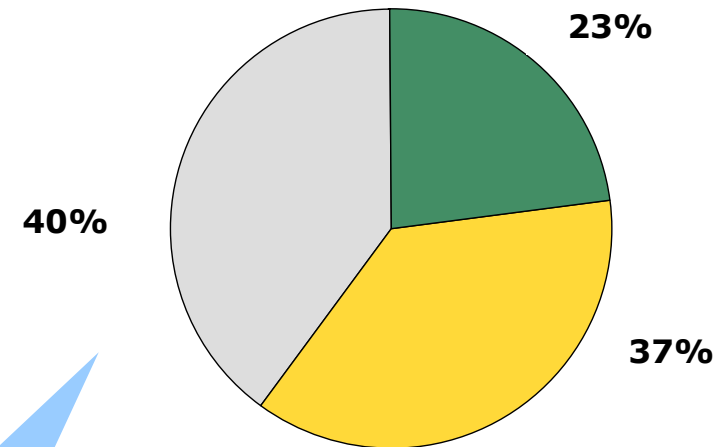
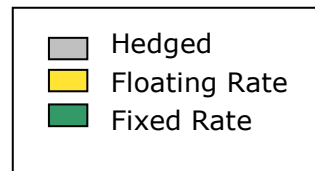


2009 Q1 Gross debt and interest rate structure

DEBT STRUCTURE



INTEREST RATE STRUCTURE



Total debt: 3,505 €M

RATING

A2A - DEBT RATING

		Current	Date
Standard & Poor's	M/L Term Rating	BBB+	30/03/2009
	Short-Term Rating	A-2	
	Outlook	Stable	
Moody's	M/L Term Rating	A3	11/11/2008
	Outlook	Stable	

Average debt life: 4.94 YRS

Committed Credit Lines available: 1,105 €M

Scope of consolidation

	Q1 2009			Q1 2008 <i>restated</i>		
	CONSOLIDATED ON.. BASIS	INCOME STATEMENT	NET RESULT	CONSOLIDATED ON.. BASIS	INCOME STATEMENT	NET RESULT
A2A subsidiaries	<i>Line by line</i>	100%	100%	<i>Line by line</i>	100%	100%
A2A Coriance*	<i>Line by line</i>	100%	98.8%	-	-	-
ASPEM**	<i>Line by line</i>	100%	90.0%	-	-	-
EON Produzione***		IFRS 5			IFRS 5	
Malpensa Energia****		IFRS 5			IFRS 5	

*acquired on 1 July 2008

**acquired on 15 January 2009

*** 20%

****49%